COOPERATIVE PURCHASING



TROY & BANKS SMART SOLUTIONSSM

PERFORMANCE BASED - NO RESULTS, NO FEE!



AN EASIER WAY TO PURCHASE

About Troy & Banks

Headquartered in Buffalo, N.Y., Troy & Banks helps clients recover refunds for billing errors that may have happened in the past and make sure that those errors do not reoccur in the future. Troy & Banks is a professional cost management and consulting firm specializing in solutions to reduce utility (electricity, gas, water, sewer, propane) and telecommunication expenses.

By hiring former utility, telecommunications and Public Service Commission employees, Troy & Banks' auditors are able to identify mistakes in utility and telecommunication rates, tariffs, and service options. Troy & Banks' services has expanded beyond auditing to provide assistance for all your energy needs. Services include energy procurement programs, energy curtailment programs, street light auditing, and cable franchise fee audits. Our services have saved clients millions of dollars!

About TIPS

Founded in 2002, The Interlocal Purchasing System (TIPS), allows Education, Government and Non-Profit Agencies to purchase from any of their Awarded Vendors without having to competitively solicit and procure the products and services themselves. Established with over a decade of experience in the purchasing procurement industry, TIPS makes purchasing for their Members easy, compliant and economical.

Their competitively bid contracts streamline the purchasing process saving Members both time and money.

This process offers opportunities for greater efficiency in pricing and delivery of goods and services by contracting with their high quality Vendors, such as Troy & Banks.



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TROY & BANKS AND TIPS COOPERATIVE HAVE PARTNERED TO BRING CONTRACT SAVINGS AND EFFICIENCIES TO PUBLIC AGENCIES NATIONWIDE.

TIPS, one of the Premier National Purchasing Cooperatives in the United States, has been serving the public agencies since 2002. TIPS helps provide a quick and efficient delivery of Troy & Banks services, while maintaining procurement compliance for Education, Government and Non-Profit Agencies.

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	CONTRACT #	CONTRACT NAME		CONTRACT TERM
Awarded Contracts:	170602	Consulting & Other Related Ser	vices	08/24/2017 – 08/27/2020
Lead Agency:	Region 8 Education Service Center, Located in Pittsburg, Texas			
Contract Information:	Visit <u>https://tips-usa.com/Troy&Banks.cfm</u>			
How to Register:	The TIPS website offers step-by-step instructions on how to become a Member. The process is fast and FREE. It is however, state and entity specific. Please visit the following page to access the membership instructions and documents. https://www.tips-usa.com/membership.cfm			
Key Information: Website:	 To get started, contact our Client Services Director today! Call or email Kevin Garry at 716-517-3966 kgarry@troybanks.com 			
TROY & BANKS	TI	PS	LEAD A	GENCY
Kevin Garry Director of Client Services (716) 517-3966 kgarry@troybanks.com	VF (8	ff Shokrian 9 of Sales 32) 752-5978 ff.shokrian@tips-usa.com	VP of C (903) 5	th Barton perations 75-2791 th.barton@tips-usa.com

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